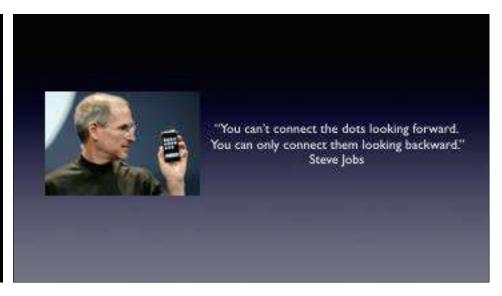
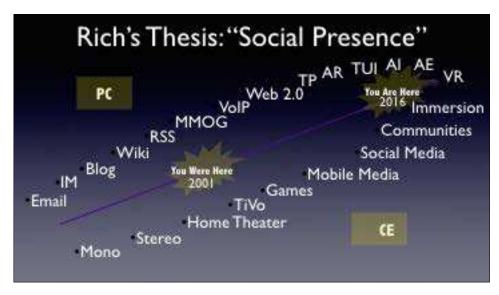
Future Technologies:
The Inside Scoop From Silicon Valley
Rich Green

Connected Home Conference 2016
Sydney, Australia

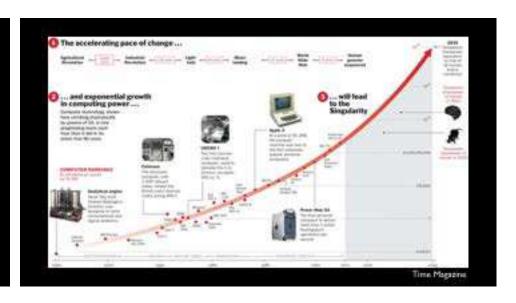
(c) Copyright 2016 Richard C. Green All Rights Reserved

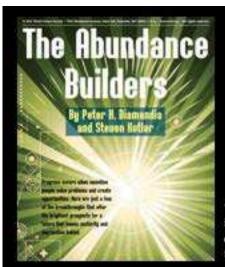




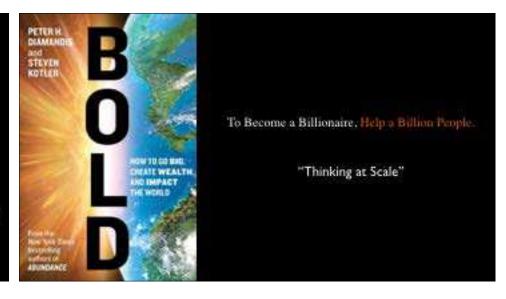


### **Accelerating Returns**





"When the world around us becomes plugged in and effectively self-aware, it will drive efficiencies like never before. It's a big step toward a world of abundance." Vint Cerf



"In the 2030s we are going to send nano-robots into the brain (via capillaries) that will provide full immersion virtual reality from within the nervous system and will connect our neocortex to the cloud. Just like how we can wirelessly expand the power of our smartphones 10,000 fold in the cloud today, we'll be able to expand our neocortex in the cloud."



Ray Kurzweil

Brain-to-Brain Communications Google on the Brain Scalable Intelligence (on demand) Living in the Virtual World Extended Immune System
Downloadable Expertise
Expanded and Searchable Memories
A Higher Order of Existence

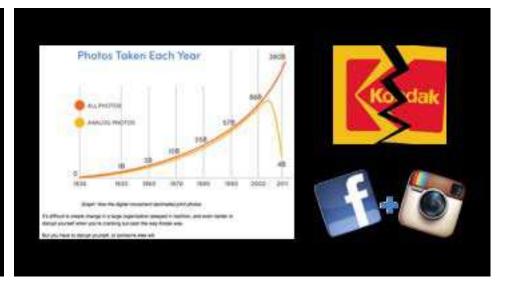
### Reality Check

 Macromyopia: We tend to over-estimate short term change and under-estimate long term change

"The history of every dead and dying 'growth' industry shows a self-deceiving cycle of bountiful expansion and undetected decay."

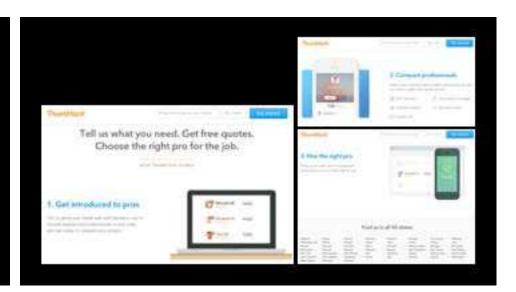


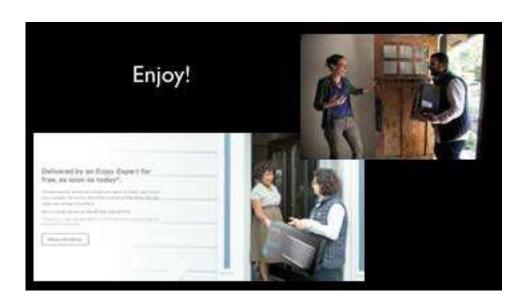
Theodore Levitt, Marketing Myopia, 1960

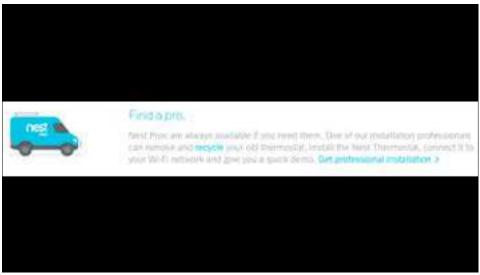


# Cloud to Consumer = Disintermediation

Cloud Media
Cloud Communications
Cloud Controls
"Three Screens and a Cloud"











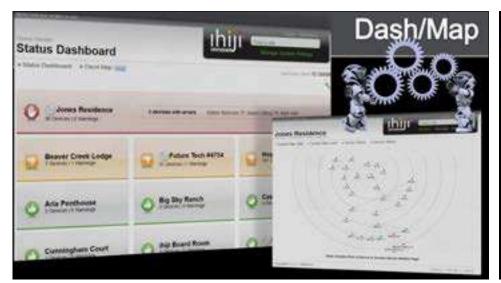


" People are expensive--Things are cheap." Ramez Naam

Hire talent, pay well, nurture with purpose. What's the end game? Why are we doing this work?

### It's All About Services

Software Will Overtake Hardware Be the Digital Concierge









VALUE

DESIGN

SIMPLE

COMPLEX

## CONSUMERIZE

### MOBILE

UX

CONNECT

STREAM

CLOUD

**APP** 

ΙoΤ

API

**PLATFORM** 

**ECOSYSTEM** 

DATA

Αi

COGNIFY

ANTICIPATE

CONTEXT

AR VR

MR NUI

HEALTH

SLOW

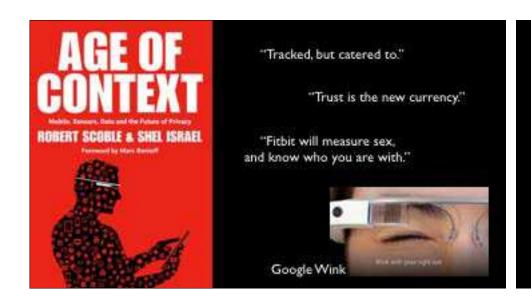
PRESENCE

### CLARITY

### GRACE

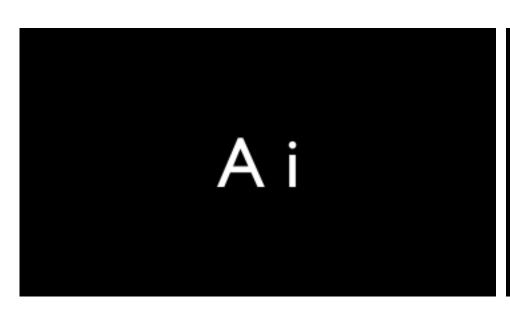


BIG DATA



### M<sub>2</sub>M

Self Aware - Contextual - Adaptive







Purchase Price: \$3.2B Customer Acquisition Cost: \$320,000 per Household



# DEEP LEARNING

### loT

Defining The Internet of Things

- Things
- 2. Connected to
- 3. The Internet

OSI Model			Smart Home Network and Application Standards								
Laper 2	Application	Application Newson Sections	Apple 1	torset)	Allogn / Open Intercense Consortium / Next Wester				Zybes		
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Wireless Network "Generations"								
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40	LTE	Winter Irreshard	ana Mhay	<100 ms	3009 (Sweden)			
10	1947-2000	Firebility to address enables our costs	= 1-Gbgs.	43.m²	308			
			: 1764	distance of	BAY Seames, year side			

The Next Generation Mobile Networks Alliance defines the following requirements for SG networks:

- . Data rates of tens of megabits per second should be supported for tens of thousands of users
- · 1 gigabit per second to be offered simultaneously to many workers on the same office floor
- · Several hundreds of thousands of simultaneous connections to be supported for massive sensor
- Spectral efficiency should be significantly enhanced compared to 4G
   Coverage should be improved
- · Signalling efficiency should be enhanced
- Latency should be reduced significantly compared to LTE.<sup>(1)</sup>

The Next Generation Mobile Networks Alliance feels that 5G should be rolled out by 2020











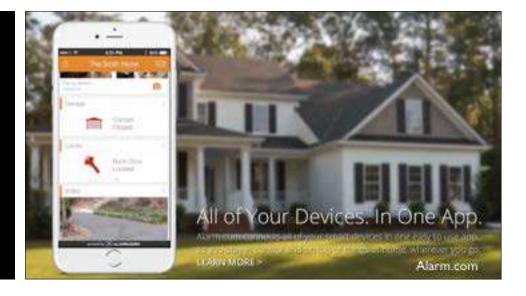


"The future belongs to new entrants." They change the rules." Steve Jurvetson



Try to guess the dominant technologies and companies of the year 2020 and you may quickly fall into the traps of entrenchment and tradition. There are plenty of reasons to be conservative and continue with the tried-and-true. However, in today's technology landscape the "new entrants" who disrupt traditional business models with grass-roots innovation may leave you behind.

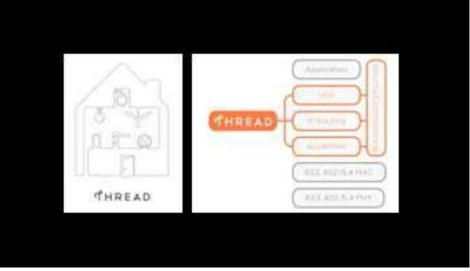














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### ConnectSense:

\* ConsectSense Smart Outlet GC-CS-SO

### Ecobo

\* accebee. Smarter WiFI Thermostat with Remote Sensor EB-STATe3-60.

Apple HomeKit

### Ebrate

- \* Eligate Eve Door & Window 1ED109901000-G
- \* Elgato Eve Harry 1EE:108301000
- . Eligate Eve Weather LEW 10990 1009-G.
- \* Elgate Eve Room 1ER:109901000-G

### iDevices.

iDevices Switch Connected Plug IDEV0001

### 198

+ illione Control Smart Plag (SPS)

### Instea

\* Instein Hub Pro 2243-212

### Lutron

- \* Lateon Smort Beidge L-BDG2-WH
- . Latton Smart Bridge Pro L-BDGPRO2-WH.
- Lotron Smart Lighting Ket for Wall and Criting Lights P-BDG-PKG2P

### Phillips

- \* Huc Bridge 458489
- \* Hue White and Color Ambiance Statter Kit 456210

### Schlage

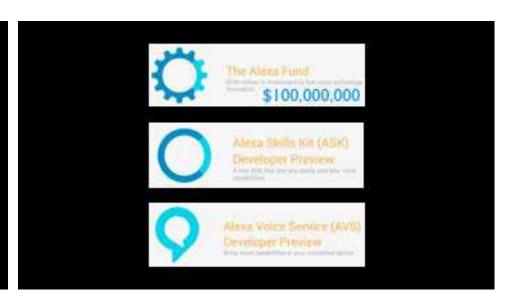
\* Schänge Sense Smart Deadholt with Centery Trun







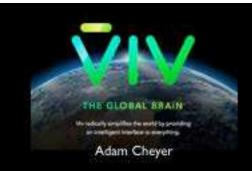
Amazon
Apple
Facebook
Google
Microsoft





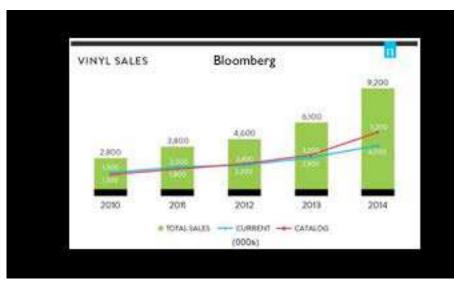


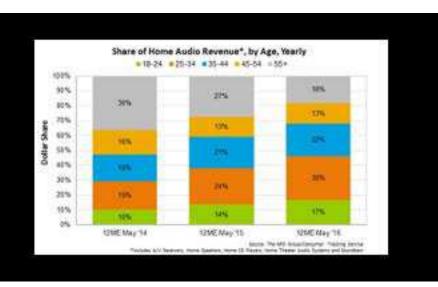




Their goal is to build a new generation of AI that can process massive troves of data to predict and fulfill our desires. Viv strives to be the first consumerfriendly assistant that truly achieves that promise.

It wants to be not only blindingly smart and infinitely flexible but omnipresent."









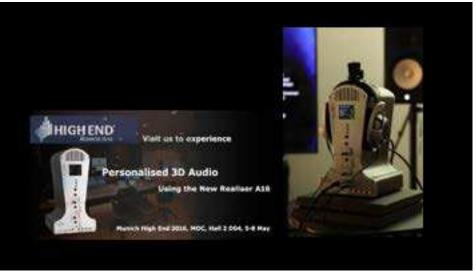










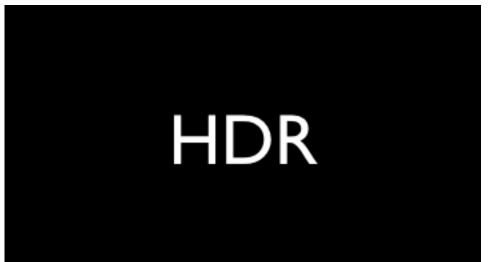


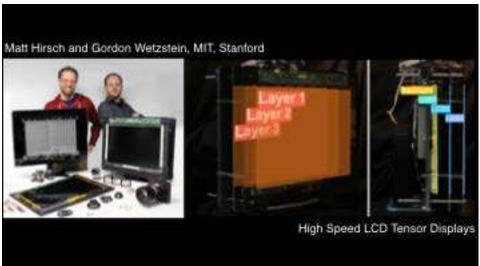


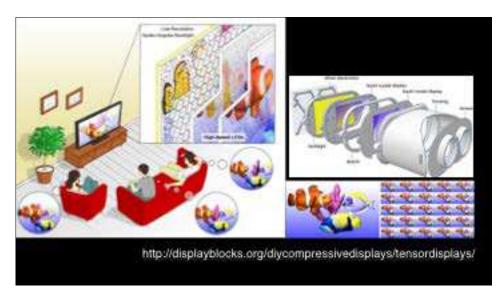












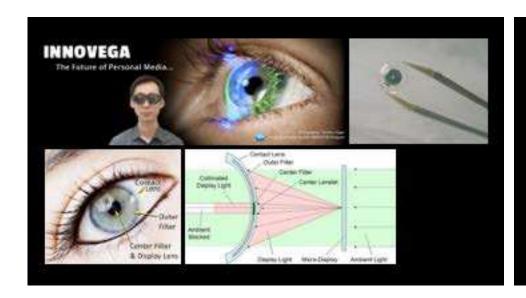




















"Imagine you are walking in China and all the billboards are in English and at the restaurants, as the people are talking to you, there are live subtitles. You don't even realize you are in a computer."

Rony Abovitz CEO, Founder, Magic Leap

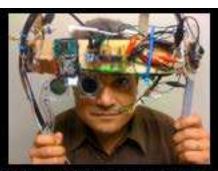
West 10.08







### $\mathsf{VR}$



"I believe we're in the virtual world now more than the real world already, it's just that our interface sucks. We're in that barbaric place where the interfaces to the machines don't consider the human side."

Mark Bolas USC Institute of Creative Technologies





Not immediately, but within 15 years, the bulk of our work and play time will touch the virtual to some degree. Systems for delivering these shared virtual experiences will become the largest enterprises we have ever made.

Yet something certainty has just happened. A threshold has been crossed. After a long gestation, VR is good enough to improve quickly. It's real.

http://www.wired.com/2016/04/magic-leap-vr/

Kevin Kelley

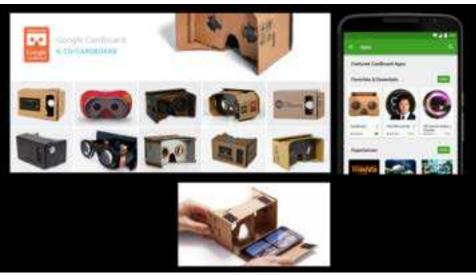
"We're going to get to the point where virtual reality is indistinguishable from reality itself...it's the final platform." Palmer Luckey



\$2,001,985,000









Dawn of the VR Room 16' x 12' Empty Room

"Sell your dining room table, eat over your sink. If you have a pool table, get rid of that. Get a Murphy bed. People are going to find a space."

Jeep Barnet, Vive







# CONTENT

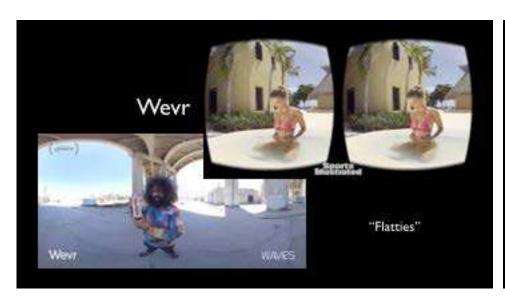








# storystudio

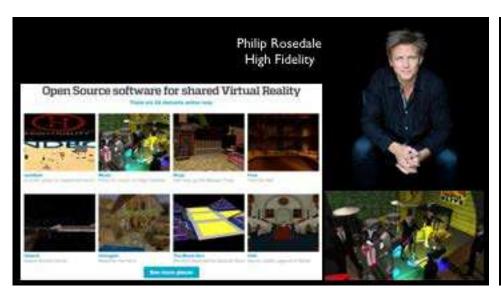




A tool for teachers and other educators. A standard Expeditions kit has 30 phones and Cardboard viewers plus a tablet for the teacher, who acts as the tour guide. All of the devices are perfectly synchronized. There are already hundreds of places they can go: the Great Barrier Reef; Verona, Italy; and yes, Mars.

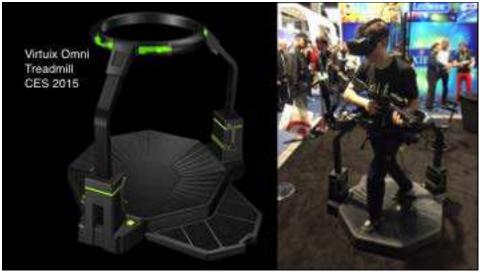




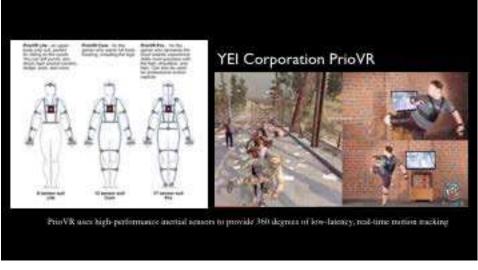




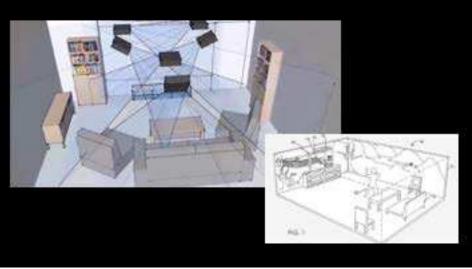


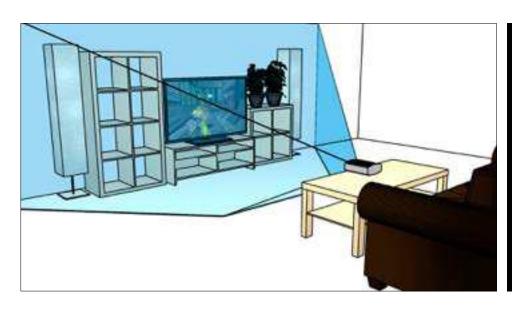
















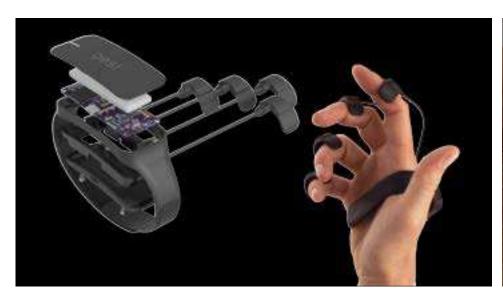




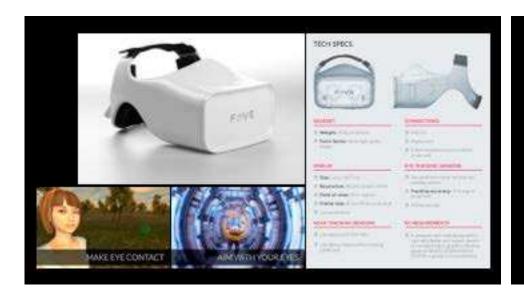












# BCI

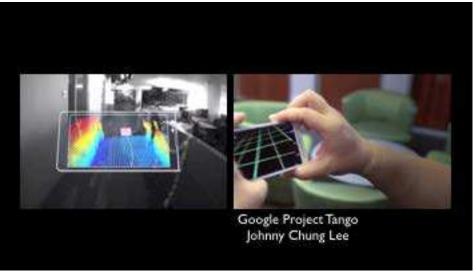






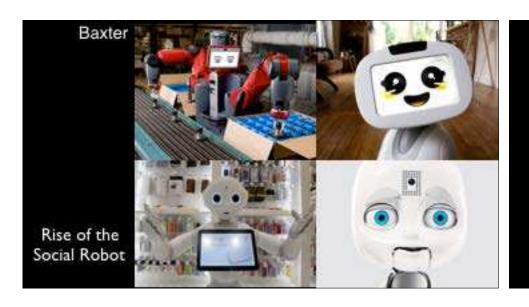
# PERCEPTUAL COMPUTING









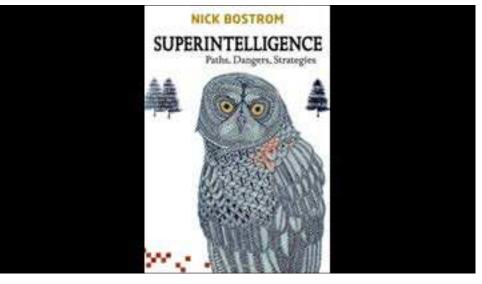


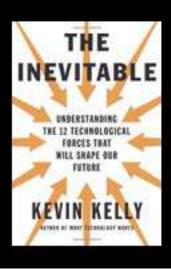
SLOW











12 forces of accelerating actions (inevitable metatrends): Becoming, Cognifying, Flowing, Screening, Accessing, Sharing, Filtering, Remixing, Interacting, Tracking, Questioning, Beginning



### **SIMPLE**

Out of clutter, find simplicity. Albert Einstein

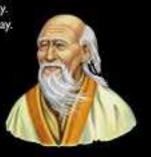


"...any third-rate engineer or researcher can increase complexity; but it takes a certain flair of real insight to make things simple again."

E.F. Schumacher, Small is Beautiful

To attain knowledge, add things every day. To attain wisdom, subtract things every day.

Lao Tzu





August Door Lock



"The most profound technologies are those that disappear. They weave themselves into the fabric of everyday life until they are indistinguishable from it".

> Mark Wiser, Xerox PARC 1991 Scientific American



"Design doesn't just make things beautiful, it makes them work...at best, it is invisible."

Wired Magazine, Scott Dadich, B.13.13



- I. Good design is innovative.
- 2. Good design makes a product useful.
- 3. Good design is aesthetic.
- 4. Good design makes a product understandable.
- 5. Good design is unobtrusive.
- 6. Good design is honest
- 7. Good design is thorough down to the last detail.
- 8. Good design is environmentally friendly.
- 9. Good design is long-lasting.
- 10. Good design is as little design as possible.

Dieter Rams 10 Principles of Design



## DESIGN



Left-Handed Acheulian Bifacial Hand Ax Africa 1.4M Years Old

#### How to prepare your business for 2020:

Brand yourself-earn loyalty

Build a Design Center-test and use new technologies

Sell great ideas-charge by the minute -"Lifestyle Engineering"

Focus on people-hire and keep talent

Women

Software Engineers and Network Specialists

User Interface Designers

Smart Kids (they know what's going on)

Practice respectful design for human beings

Enhance your truck roll capability (Digital Truck Roll!)

Never compromise on customer service

Never, ever lose a customer to new technology

Future Technologies: The Inside Scoop From Silicon Valley Rich Green

Connected Home Conference 2016 Sydney, Australia

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