

# CEDIA TRAINING

CEDIA Training offers a number of key elective courses which relate to new technologies and trends that impact on your business today and in the future.

A training pass available for \$320 to all CEDIA Members.

Using the training pass allows CEDIA Members to access as many classes as they wish.

Book your tickets now!\*

<http://integrate-expo.com/seminars>

\*Only registered delegates can purchase tickets.

TUESDAY 25 AUGUST		
10:00am - 11:30am	<b>RESIDENTIAL TECHNOLOGY TRENDS: A LOOK INTO THE FUTURE</b>	<b>KEN ERDMANN EST II, EST III, ESD</b> Co-Founder and President, Erdmann Electric Room 217, MCC FREE
10:30am - 1:30pm	<b>INTERMEDIATE NETWORKING</b>	<b>MICHAEL MCINTOSH</b> Principal, Machine For Living Room 216, MCC Member: \$160/Non-Member: \$225
12:00pm - 1:30pm	<b>WASH, RINSE, REPEAT: STANDARDISING THE SALES PROCESS</b>	<b>GEOFF MEADS RNS</b> Chief Executive Officer, Presto AV Room 217, MCC Member: \$90/Non-Member: \$130
2:30pm - 6:30pm	<b>DESIGNING ETHERNET NETWORKS WORKSHOP</b>	<b>KEN ERDMANN EST II, EST III, ESD</b> Co-Founder and President, Erdmann Electric Room 216, MCC Member: \$210/Non-Member: \$295
3:00pm - 6:00pm	<b>PRINCIPLES OF PROJECT MANAGEMENT</b>	<b>GEOFF MEADS RNS</b> Chief Executive Officer, Presto AV Room 217, MCC Member: \$160/non-Member: \$225
WEDNESDAY 26 AUGUST		
10:00am - 1:00pm	<b>ADVANCED INTEGRATION &amp; AUTOMATION CONTROL CONCEPTS</b>	<b>KEN ERDMANN EST II, EST III, ESD</b> Co-Founder and President, Erdmann Electric Room 217, MCC Member: \$160/Non-Member: \$225
10:30am - 1:30pm	<b>WIRELESS NETWORK TECHNOLOGIES</b>	<b>GEOFF MEADS RNS</b> Chief Executive Officer, Presto AV Room 216, MCC Member: \$160/Non-Member: \$225
2:00pm - 3:30pm	<b>MATHS, SCIENCE AND ENGINEERING FOR INSTALLERS</b>	<b>GEOFF MEADS RNS</b> Chief Executive Officer, Presto AV Room 217, MCC Member: \$90/Non-Member: \$130
2:30pm - 5:30pm	<b>ULTRA HD, HDMI &amp; HDBASET BANDWIDTH &amp; SYSTEM DESIGN</b>	<b>DAVID MEYER</b> Founding Director, Kordz Room 216, MCC Member: \$160/Non-Member: \$225
4:00pm - 5:30pm	<b>DESIGNING &amp; SELLING AN OVER-THE-TOP (OTT) &amp; AIR (OTA) SYSTEM</b>	<b>KEN ERDMANN EST II, EST III, ESD</b> Co-Founder and President, Erdmann Electric Room 217, MCC Member: \$90/Non-Member: \$130

\* SCHEDULE CORRECT AT TIME OF PRINTING. SUBJECT TO CHANGE.

## THURSDAY 27 AUGUST

10:00am - 11:30am	<b>COMPLETING A PROJECT: THE LAST FIVE PERCENT</b>	<b>KEN ERDMANN EST II, EST III, ESD</b> Co-Founder and President, Erdmann Electric Room 217, MCC Member: \$90/Non-Member: \$130
10:30am - 12:30pm	<b>UNDERSTANDING ULTRA HD/4K TECHNOLOGY</b>	<b>MICHAEL MCINTOSH</b> Principal, Machine For Living Room 216, MCC Member: \$110/Non-Member: \$155
12:30pm - 2:00pm	<b>WASH, RINSE, REPEAT: STANDARDISING THE DESIGN &amp; ENGINEERING PROCESS</b>	<b>GEOFF MEADS RNS</b> Chief Executive Officer, Presto AV Room 217, MCC Member: \$90/Non-Member: \$130
1:00pm - 4:00pm	<b>CEDIA CERTIFICATION REVIEW: ELECTRONIC SYSTEMS TECHNICIAN (EST II)</b>	<b>KEN ERDMANN EST II, EST III, ESD</b> Co-Founder and President, Erdmann Electric Room 216, MCC Member: \$160/Non-Member: \$225
2:30pm - 4:30pm	<b>FIFTY FIRST DATES: FINDING LOVE FOR YOUR BRAND ONLINE WORKSHOP</b>	<b>GEOFF MEADS RNS</b> Chief Executive Officer, Presto AV Room 217, MCC Member: \$110/Non-Member: \$155
4:30pm - 6:30pm	<b>CEDIA CERTIFICATION EXAM: ELECTRONIC SYSTEMS TECHNICIAN (EST II)</b>	Room 216, MCC Member: \$260/Non-Member: \$390

# ONLINE TRAINING

**24/7/365 ACCESS TO:**

- » 30+ eCourses
- » 30+ Interactive lessons
- » 60+ Reference documents
- » 40+ White papers
- » 50+ Webinars



**TRAINING**  
LEARN | MASTER | GROW



Visit [cedia.net](http://cedia.net) to start taking advantage  
of online training and resources